



COMPANY PROFILE

Polaris Reinsurance Brokers was incorporated in 2010 and headquartered in the central financial district of Makati City, Philippines. PRB is a licensed reinsurance broking group with strong network of insurance specialists and strategic global partnerships across Asia-Pacific region.

Our adept team of insurance experts with wealth of experiences from the insurance, reinsurance, underwriting and financial industries empowers our mission to become the preferred reinsurance broking partner of local insurance markets. We aim to provide global reinsurance solutions to the Philippine market, foster best practices with our local partner insurers and help our clients protect their valued assets by mitigating risks.

PRB is licensed by the Insurance Commission of the Philippines (RB-14-2022-R) to operate as a Reinsurance Broker with current paid-up capitalization of PHP20 million.

Our portfolio includes Treaty and Facultative Reinsurance in various classes including Aviation, Marine & Cargo, Property, Construction & Engineering, Financial Institutions & Crime, Professional Indemnity, Sabotage & Terrorism, Political Violence, Professional, Medical, Public & Products Liability and Specialty Insurance.

CAPACITIES: Treaty and Facultative

The reinsurer has a financial strength rating of 'A' by **Standard & Poor's** and rated **A** by **AM Best**. Reinsurer's capacity is up to **USD15 million**.

The lead reinsurer/s are **Lloyd's of London Syndicates** with a capacity of up to **USD155 Million**.

The Reinsurer is a **Lloyd's of London Syndicate** with an **AM Best** rating of 'A' (**Excellent**) and **Standard & Poor's** 'A+' (**Strong**).

FACULTATIVE PORTFOLIO

AVIATION

- Charter Carriers
- Cargo Carriers
- Corporate Aircraft
- Rotor Wing Operators
- Training Schools
- Hangar Keepers Liability
- General Aviation

TERRORISM

- Global War & Terrorism
- Political Violence
- War & Strikes (transit risk worldwide, inland and offshore transits)
- Construction projects (full construction/erection period)
- Third Party Terrorism Liability (includes third party property damage onshore/offshore assets)
- Energy-Specific Liability & Control (expenses coverage arising from terrorism & political violence)
- Limited chemical, biological and nuclear terrorism coverage

PERILS

- Act of Terrorism
- Sabotage
- Riot, Strike and/or Civil Commotion
- Malicious Damage
- Insurrection, Revolution or Rebellion
- Mutiny and/or Coup d'état
- War on land/or Civil War

LIABILITY

- Professional Indemnity
- Medical Malpractice
- Directors & Officers Liability
- Public & Products Liability, Product Recall (manufacturers, commercial, transport risks)
- Financial Institutions, Crime, Bankers Blanket Bond

MARINE

- Cargo & Cargo Consequential Loss (DSU)
- Marine Hull & Machinery
- Pleasure Crafts/Yacht
- Marine Liability
- Marine War, Strikes, Terrorism
- Port Risks, Shipyards, Terminals

PROPERTY

- Physical Damage (Fire & All Risks)
- Business Interruption/Consequential Loss/LOP
- Sabotage & Terrorism
- Machinery Breakdown
- Loss of Profits due to machinery breakdown
- Construction & Engineering

SPECIALTY INSURANCE

- Event Cancellation
- Sports & Entertainment
- Prize Indemnity
- Fine Arts
- Jewelry

CAPITALIZATION & LICENSE

Current **paid-up capitalization** of Polaris Reinsurance Brokers, Inc. is at **Php 20,000,000.00**

PRB is licensed by the Insurance Commission of the Philippines to operate as a **Reinsurance Broker** issued on **January 01, 2019** and valid until **December 31, 2021** License no. **RB-04-2019-R.**



*Produced in 2010 to 2019

+2016 GCA Skyline, Hull

OUR PARTNERS

FOREIGN INSURERS

- **BANGLADESH**
 - United Ins.
 - Green Delta Ins.
- **VIETNAM**
 - PTI Insurance
- **TAIWAN**
 - WOCA Insurance
- **NEPAL**
 - Nepal Insurance

LOCAL INSURERS

- Alliedbankers Insurance Corporation
- Alpha Insurance & Surety Company, Inc.
- Asia United Insurance, Inc.
- Bethel General Insurance and Surety Corporation
- Corporate Guarantee & Insurance Company
- Country Bankers Insurance Corp.
- Etiqa Life and General Insurance
- Liberty Ins, Corp.
- Mercantile Ins.
- Metropolitan Insurance Company Inc.
- Oriental Assurance Corporation
- Pacific Union Insurance Company
- PGA Sompo Insurance Corporation
- Philippine British Assurance Company
- The Premier Insurance & Surety Corp.
- Travellers Insurance & Surety Corp.
- Visayan Surety & Insurance Corporation
- Western Guaranty Corporation

OUR PARTNERS

FOREIGN REINSURERS

- **INDIA**
 - Unison Insurance Broking Services Pvt. Ltd.
- **IVORY COAST**
 - NCA Reinsurance
- **KL, MALAYSIA**
 - Challenge Group
- **SHANGHAI, CHINA**
 - Brilliance Reinsurance Brokers Co., Ltd.
- **SINGAPORE**
 - UIB Asia Reinsurance Brokers Pte, Ltd.
- **TOGO**
 - CICA Re
- **UNION OF COMOROS**
 - Klaption Insurance & Reinsurance

LOCAL REINSURERS

- Asia United Insurance
- Bethel General Insurance and Surety Corp.
- Country Bankers Insurance Corporation
- FPG Insurance
- Metropolitan Insurance Company Inc.
- Mercantile Insurance
- New India Assurance Company Ltd.
- Oriental Assurance Corporation
- Pacific Union Insurance Company
- People's General Insurance Corporation
- PGA Sampo Insurance Corporation
- Philippine's First Insurance Co., Inc.
- Sterling Insurance Company
- The Premier Insurance and Surety Corp.
- Travellers Insurance & Surety Corporation
- Visayan Surety & Insurance Corporation

OUR TEAM

Louie L. Vizcarra

President

Louie started his reinsurance career since 1997 with National Reinsurance Corporation of the Philippines wherein he has held various business lines handling Facultative Reinsurance. He became an Underwriter for Standard Insurance and later on joined Philippine Fire and Marine Insurance Corporation, wherein he managed the Underwriting and Reinsurance departments. He has attended numerous non-life insurance seminars and conventions held locally and abroad and gained invaluable networks, experience and insight in the Reinsurance Industry. He is currently a member of the Reinsurance Exchange Club of the Philippines (RECP), Society of Underwriters for Property and Casualty Insurance Inc. (SOUND), and the Junior Insurance Executive Circle (JIEC). He is also the President of affiliate companies Compass Transport Services, Inc., New Bloc Construction, Inc and Upright Express Logistics, Inc.

Ruthie Carla A. Leonor

Reinsurance & Underwriting

Ruthie is a full scholar graduate of BS in Communication Arts from the Polytechnic University of the Philippines where she got her Latin Honors. She previously worked for Ace Insurance and has been in the Insurance Industry since 2008.

With her experience and skills, she has also become an important member of the team. She is currently handling different areas in Polaris like billing and collection other than underwriting and reinsurance. She is currently the Treasurer of the Junior Insurance Executive Circle (JIEC).

Gemma D. Fabila

Sales & Marketing

Gemma is the PRB's Senior Sales and Marketing Specialist, actively handling accounts in different industries. She's a Former Senior Marketing Executive of Empire Insurance. She's also the Former Account Manager of Empire Insurance, Wideworld Insurance and AMA Insurance Brokerage, Inc.

Her knowledge in life and non-life insurances, which spans more than 23 years, has helped PRB establish stronger relationships with its clients. Her depth of experience enhances team comfort and brings about synergy.

Anavie P. Baquiran

Sales & Marketing

Anavie is an alumna of Polytechnic University of the Philippines – Quezon City branch where she got her Bachelor's degree in Marketing Management with award of Jr. Marketing Promotion Specialist of the Year (2017). Even though she is new to the insurance market, she provided several suggestions to enhance PRB's portfolio as part of the Sales and Marketing team and actively managing clients in customs brokerage, trucking/hauling, freight forwarding, and agencies (security and BPO).

Ron Allan L. Cruz
Sales & Marketing

Ron completed his Bachelor's degree in Pamantasan ng Lungsod ng Muntinlupa. His background in coaching, training and development from NGO made his experience in insurance industry easier. He's actively managing accounts in engineering, aviation, and the car industry. By his wit and an engaging personality, he demonstrated the positive outlook and familiarity with the field he works in.

Gloria S.D. Adan
Consultant

Gloria has been in the insurance and reinsurance industry as Underwriting, billing and collection for more than 42 years. She's the Former Reinsurance Manager of Intercontinental Reinsurance Brokers, Inc. She's also a member of Sound & Recp. With her wealth of experience in the reinsurance industry, she helped expand the PRB's connections with Foreign and Local Reinsurers.

Jimmy B. Diaz
Consultant

Jimmy's broad experience in reinsurance and insurance industry for more than 37 years made his presence in PRB well-respected and looked up to. He's the President of iDiaz Consultants. He's former work experiences follows: Former VP Sales & Marketing (Union Insurance of Canton & Solid Guaranty Insurance) ; Former AVP Sales & Marketing (Generali Pilipinas & Paramount General Insurance), Former Sr. Manager & Underwriter (FGU Insurance), Former Sr. Risk Specialist (PIRA), and Former Underwriter (FGU Insurance and Union Insurance).

Eric U. Dalija
Finance Manager

Eric obtained his BS in Accountancy degree in 2005 from Divine Word College of Laoag. He is Certified Public Accountant and had over six years of extensive finance and accounting outsourcing experience prior to joining the Company in 2013 as Finance Manager. He is a member of Philippine Institute of Certified Public Accountant (PICPA) and Association of Insurance Accountants of the Philippines (AIAP). In 2018, he obtained his Juris Doctor from Centro Escolar University, School of Law and Jurisprudence.

Noel H. Baustista
Accounting Assistant

Noel provides professional accounting services such as Account Payables, filling of Monthly and Quarterly Tax and other accounting-related matters to Polaris and its affiliates. He obtained his BS Commerce major in Accounting degree from Technological Institute of the Philippines and has previously worked in the Pre-Need Industry for 13 years and currently developing and lending his skills and expertise in the Non-Life Insurance Industry.

CONTACT US

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Licensed by the Insurance Commission of the Philippines